

# Plan Sponsor Calls: HealthFlex Exchange

December 15-16, 2015



## **HealthFlex Exchange Timeline**

Early November	Annual Election period
September – October	Participant workshops (conducted by plan sponsors)
June – September	<ul><li>Participant communications</li><li>Tools to support plan sponsor communication</li><li>General Board mailing in August</li></ul>
June	Formal adoption agreement  • Finalize DC and default plans
April	Decision (pending AC approval)
Q4 2015 – Q1 2016	<ul> <li>Board meeting support</li> <li>DC modeling assistance</li> <li>Communications</li> <li>General Board staff support (in person/phone)</li> </ul>

#### **Transition Factors**

#### Transparency

- Actual premium rates available to participant
- Variations between contribution and church deductions
  - > Blending premiums
  - > Plan sponsor administrative costs

#### Communication and education

- General Board supports (train the trainer, toolkits)
- Plan sponsor resources (time, trainers)

## **Roles and Responsibilities**

#### **General Board**

- Maintain system, reporting and billing (to conference)
- Consultation and guidance in DC approach
- Decision support tools (participant and plan sponsor)
- Participant communications and materials for plan sponsor use
- Resource for plan sponsor questions and clarification

#### **Plan Sponsor**

- Billing, reporting and supports for local churches
- Select DC and default plans
- Obtain annual conference vote; gain participant buy-in
- Participant education, including workshops (pre-conference, fall)
- Resource for participant questions and clarification

#### HealthFlex Exchange—Conceptual Framework

#### **More Plan Options**

**5-6 Medical/Rx** • 3 Dental • 2 Vision Options



Higher premiums, lower out-of-pocket





Lower premiums, higher out-of-pocket







**More** premium owed

**Less** premium owed

Premium costs offset by "credit" (fixed defined contribution)





Premium < DC ("credit")

= "Excess" deposit to: HRA or HSA\* or

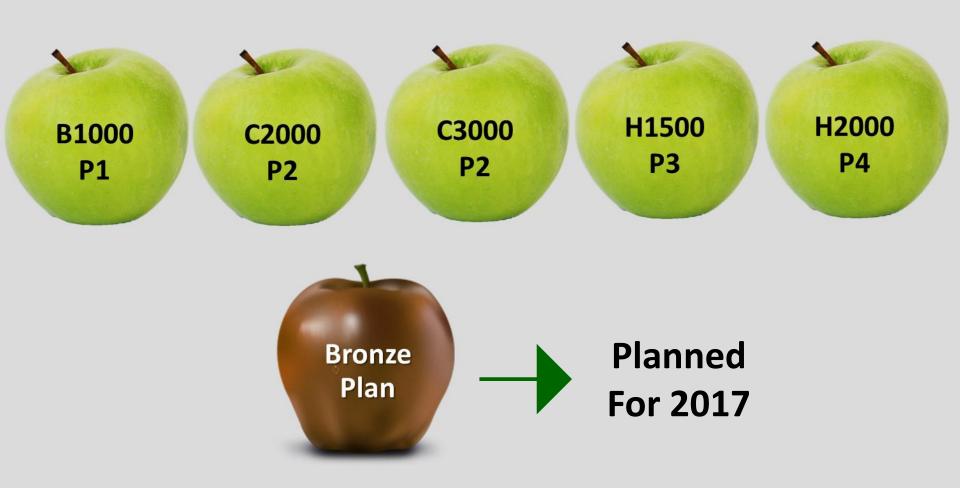


Premium > DC

= Salary Deduction (medical, dental, vision)

<sup>\*</sup> HRA: Health reimbursement account; HSA: health savings account

## Medical/Rx Plan Choices



#### **Health Accounts—Overview**

Tax-advantaged accounts offered with deductible-based plans—
encourage participants to become more involved
in their own health care decisions

HRA—CDHP	HSA—Qualified HDHP
<b>C2000</b> (\$1,000 participant / \$2,000 family)	<b>H1500</b> (\$750 participant / \$1,500 family)
<b>C3000</b> (\$250 participant / \$500 family)	<b>H2000</b> (\$500 participant / \$1,000 family)

<sup>\*</sup> Excess DC from a PPO will fund an HRA;
Bronze HDHP will be HSA-qualified with no plan contribution

#### **Dental and Vision Plan Choices**

#### **Dental\***

- Traditional
- PPO
- Passive PPO



#### Vision\*

- Exam-only—exams covered (glasses, materials discounted)
  - → Included with medical
- Full service—exam
   (glasses, materials benefits)
  - **→** Additional cost



<sup>\*</sup> Can use defined contribution to pay for applicable premiums; 2017 plans may have modifications from 2016

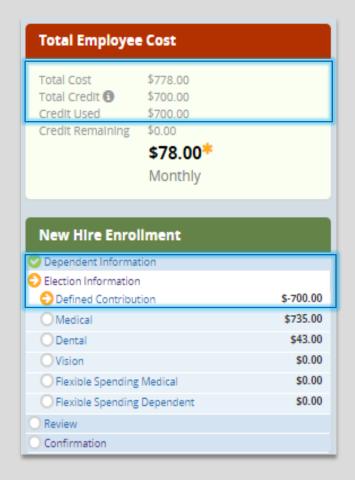
### What Is "Defined Contribution" (DC)?

- New approach to cost share
- Fixed-dollar amount (credit) from the plan sponsor
- Use to "shop for" HealthFlex plan



## DC—New Approach to Employer Cost Share

- Can be used for medical/Rx, dental and vision plan premiums
- Appears as monthly "credit" toward HealthFlex plans purchase



## DC Helps Participant Pay for Plan(s)

	Monthly DC Amount	Monthly Plan Premium(s)	Difference
Pastor John	\$600	\$700	-\$100
Pastor Judy	\$600	\$500	+\$100

Premium (plan choice) more than allocated DC (credit)

PPT owes MORE

Additional monthly cost is deducted from paycheck (if applicable)

or

Premium (plan choice)
Less than allocated DC (credit)

PPT owes NOTHING

Remaining monthly DC balance is credited to PPT's HRA or HSA (if applicable; depending on plan selected)

### **HealthFlex Premium Funding**

100%

Billed to plan sponsor (conference)

Conference bills local church for DC + any participant overage

 DC could be blended or passed through directly to local church

## **DC Modeling**

- Compare current sponsor and participant contributions with potential DC levels
  - Select DC to align with current vs. gold
     vs. silver funding level
  - Assess financial impact of various DC levels across population
- Q4/Q1 preliminary modeling—use 2016 models
- 2017 models available early March

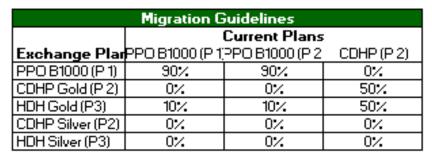
#### Plan Sponsor Name Here

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Current Net Sponsor Monthly Cost					
Monthly					
Current Plans	Single	Two Party	Family		
PPO B1000 (P 1)	585.53	1,111.85	1,404.15		
N/A					
Annual					
Current Plans	Single	Two Party	Family		
PPO B1000 (P 1)	7,026	13,342	16,850		
N/A	0	0	0		



Migration Assumptions					
Current Plans					
Exchange Plan	PPO B1000 (P 1)	N/A			
PPO B1000 (P1)	90%	0%			
CDHP Gold (P 2)	0%	50%			
HDH Gold (P3)	10%	50%			
CDHP Silver (P2)	0%	0%			
HDH Silver (P3)	0%	0%			
Leave HealthFlex	0%	0%			





Annual Defined Contribution Amounts					
Single Two Party Family					
Total 7,000 13,000 16,500					

Defined Contribution Guidelines							
No Participant Co	No Participant Contributions						
	Single	Two Party	Family				
Current	8,148	15,468	19,548				
Gold	8,111	15,397	19,458				
Silver	7,097	13,473	17,026				
Bronze	6,083 11,548		14,594				
Maintain Current Net Sponsor Share							
	Single	Two Party	Family				
Current	7,026	13,342	16,850				
Gold	6,994	13,281	16,773				
Silver	6,120	11,621	14,676				
Bronze	5,246	9,961	12,579				



High Level Results Summary			
Percent Change			
Net Sponsor Cost -1.6%			
Participant Cost 7.8%			



Average Number of Winning Exchange Plans							
Single Two Party Family							
PPO B1000 (P 1)	3.8	3.4	3.5				
N/A	0.0	0.0	0.0				

Results with a slightly lower DC

### **Participant Decision Support**



Online decision support and guidance toward plan selection (Coverage Advisor, MyChoice)



Telephonic assistance available (Businessolver)

#### **Coverage Advisor**

- Coverage Advisor—tool available through WebMD to help participant estimate the costs of HealthFlex plans
  - Estimate based upon expected use of services
  - Customized based upon information provided for each covered member
  - Annualized premiums
- Coverage Advisor also provides general plan information
  - Co-insurance, co-pays and out-of-pocket maximums

#### Consumer Tools to Guide your Health Care Choices



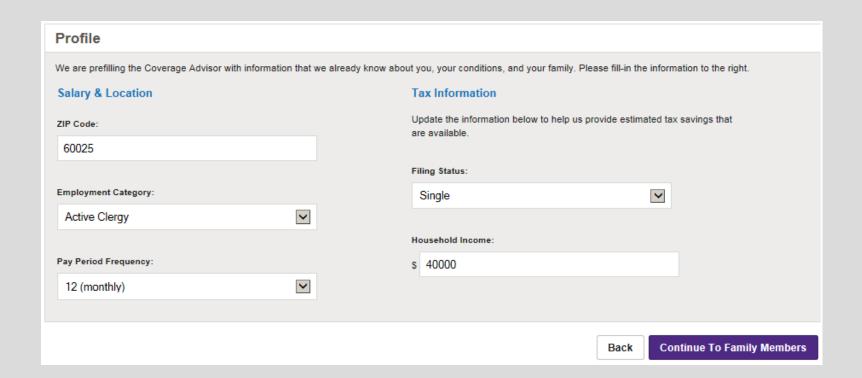
Guide Your Health Care Choices with These Useful Tools!

During Annual Election or any major life event, use <u>Coverage Advisor</u> to estimate your out-of-pocket medical expenses under the CDHP. Coverage Advisor also can help you estimate how much money to set aside in your flexible spending account (FSA).

All year long, use the following tools to make choices about doctors, hospitals, procedures, and medications that are best for your health and your budget:

- · Estimate prescription drug costs
- Find an in-network <u>provider</u> for the lowest out-of-pocket costs
- Estimate the <u>cost of a treatment</u> at different hospitals
- Compare <u>hospital quality</u> for a treatment or procedure
- Look up eligible expenses under <u>Flexible Spending Account Information</u>

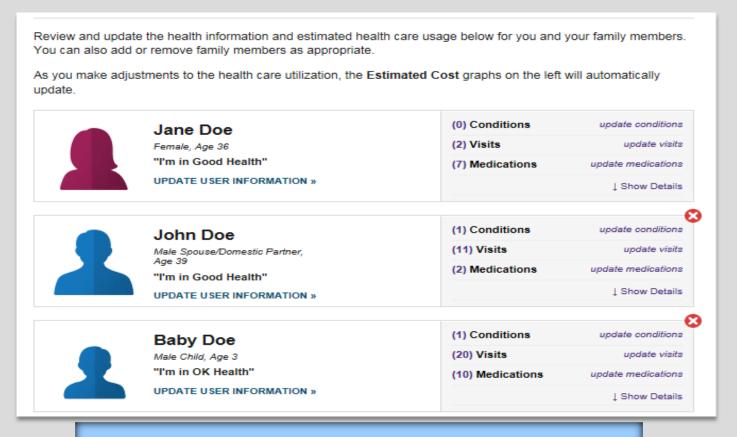
#### **Coverage Advisor—Family Profile**



Information prepopulated if participant has used Coverage Advisor in the past

Responses are confidential. Participant's church, annual conference, employer, HealthFlex, the General Board or insurance carrier cannot access personal responses. Businessolver is bound by the HIPAA Privacy Rule to protect participant privacy.

#### **Coverage Advisor—Family Profile**



Information about health status of each family member to more accurately estimate costs per plan. General and detailed options available

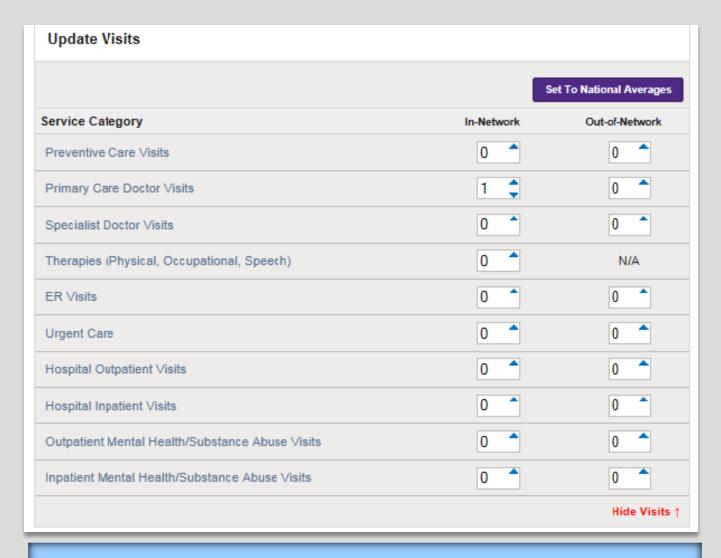
Responses are confidential. Participant's church, annual conference, employer, HealthFlex, the General Board or insurance carrier cannot access personal responses. Businessolver is bound by the HIPAA Privacy Rule to protect participant privacy.

## **Coverage Advisor—Update Conditions**

Update Conditions
Conditions
Indicate if the family member has any of the conditions below. This will help to provide estimates of health care usage for this family member.
Asthma or COPD Heart disease (Coronary artery disease) Chronic musculoskeletal conditions Colon cancer Depression Diabetes (Type 1 or Type 2) Prostate cancer Stroke
Hide Conditions ↑

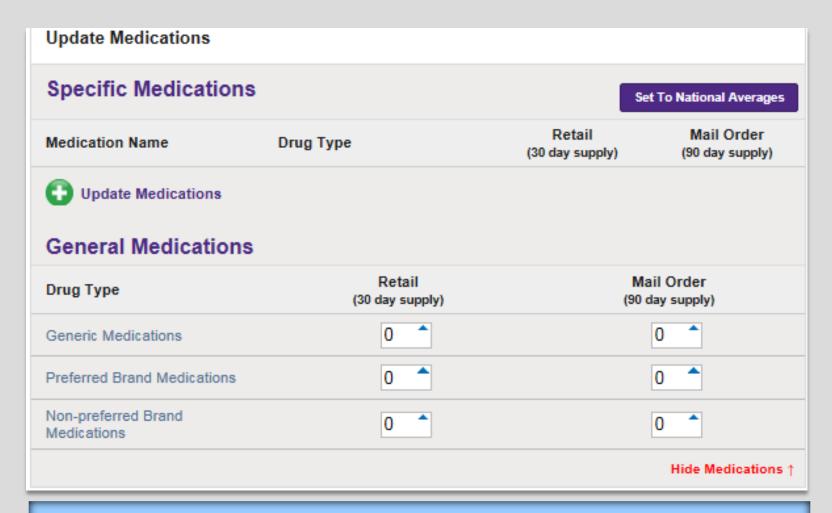
Detailed information regarding each member's medical conditions

#### **Coverage Advisor—Update Visits**



Expected number of visits by service type

#### **Coverage Advisor—Update Medications**



Number of prescriptions at retail and/or mail order, and whether they are generic, preferred or non-preferred

#### Coverage Advisor—Cost Summary by Plan

	Cost Summary	Savings	Net Costs	Rollover Balance	Lost Funds		
BCBSIL B1000P1	\$12,203	\$3,419	\$8,784	\$0	\$0		
BCBSIL CDHP C2000P2	\$13,191	\$5,295	\$7,896	\$0	\$629		
BCBSIL CDHP C3000P2 HRA	\$13,261	\$3,361	\$9,900	\$0	\$0		
	Your estimated out-of-pool plan's benefits.	ket expenses are detailed by	type of expense. These estima	tes are based on the your h	health care usage and the		
		Annual Premium	\$7,164				
		Co-Pay		\$0			
		Deductible	ible \$3,000				
		Coinsurance	\$2,293				
		Prescriptions	\$ \$520				
		Other Costs	\$285				
	Uncovered Health Care Expenses \$0  Total Expenses \$13,261						
			\$13,261				
BCBSIL HDHP H1500	\$13,062	\$4,905	\$8,157	\$3,222	\$0		
BCBSIL HDHP H2000	\$13,344	\$4,635	\$8,709	\$4,880	\$0		

Receive cost comparison by plan, including premium and estimated out-of- pocket costs for each plan

Cost estimates are for illustration only. Actual costs may vary.

## Coverage Advisor—Benefit Comparison

		Hide D	Hide	Hide
	General Plan Information	BCBSIL B1000	BCBSIL CDHP C2000	BCBSIL CDHP C3000
Hide	Plan type	PPO	PPO	PPO
Hide	Phone	1-866-804-0976	1-866-804-0976	1-866-804-0976
Hide	Website	https://www.webmdhealth.com/qbophb/default.aspx? secure=1	https://www.webmdhealth.com/qbophb/default.aspx? secure=1	https://www.webmdheaith.com/qbophb/default.asp secure=1
	General Coverage Information	BCBSIL B1000	BCBSIL CDHP C2000	BCBSIL CDHP C3000
	Deductible Individual	In-Network: \$1,000 Click here for more information	In-Network: \$750  Click here for more information	In-Network: \$750  Click here for more information
Hide		Out-of-Network: \$2,000 Click here for more information	Out-of-Network: \$1,500 Click here for more information	Out-of-Network: \$1,500 Click here for more information
		In-Network: \$2,000 Click here for more information	In-Network: \$1,500 Click here for more information	In-Network: \$1,500 Click here for more information
Hide	Deductible Family	Out-of-Network: \$4,000 Click here for more information	Out-of-Network: \$3,000 Click here for more information	Out-of-Network: \$3,000 Click here for more information
		In-Network: 80% after deductible	In-Network: 80% after deductible	In-Network: 80% after deductible
Hide	Co-insurance	Out-of-Network: 60% after deductible	Out-of-Network: 60% after deductible	Out-of-Network: 60% after deductible

### **MyChoice—Online or by Telephone**

- MyChoice asks questions and uses participant's answers to recommend a medical plan
  - Questions assess participant's view of overall health, ability to handle a medical emergency, and level of risk aversion
  - Allows participant to personalize usage of medical services to improve the "Low-Cost" option
  - Plan premiums—included
- Provides plan comparisons
  - Participant chooses which plans to see side-by-side

#### **Businessolver Telephonic Support**

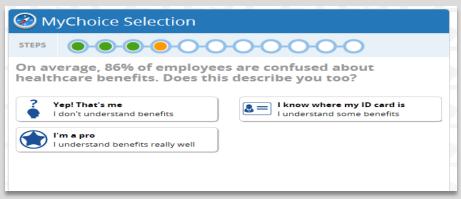
#### Participant can contact Businessolver by phone for information regarding HealthFlex Exchange

- Basic plan information (e.g., PPO vs. CDHP vs. HDHP)
- Health account information (FSA, HRA, HSA differences and limits)
- MyChoice "best options"



Businessolver Monday – Friday 7a.m.-7 p.m. CST

### **MyChoice—Information Gathering**



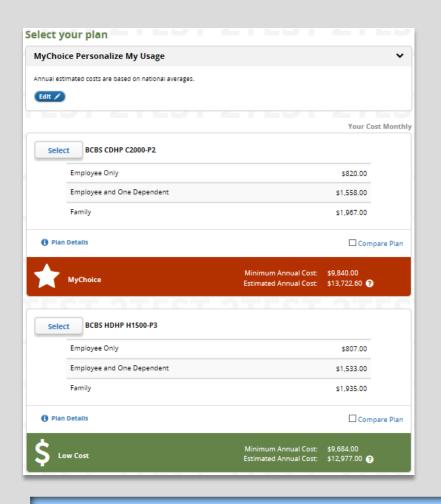




Questions about health, risk tolerance, financial situation

Responses are confidential. Participant's church, annual conference, employer, HealthFlex, the General Board or insurance carrier cannot access personal responses. Businessolver is bound by the HIPAA Privacy Rule to protect participant privacy.

#### MyChoice—Medical/Rx Options





Options are a suggestion only, based on decision support tool.

Participant can select any available plan(s). Cost estimates are for illustration only.

Actual costs may vary.

#### MyChoice—Personalize My Usage

MyChoice Personalize My Usage				
These usage statistics are based on how y this policy.	ou rated th	e health for all of the individuals to be covere	ed by	
Preventive care/screening/immuni	1	Inpatient Hospital Care	0	
Specialist visit	3	Primary care visit to treat an injury	4	
Outpatient Lab and Pathology	8	Outpatient X-Ray	3	
Emergency room services	0	Outpatient Surgery	1	
Preferred brand drugs	16	Generic drugs	3	
Personalize usage to help estimate costs				

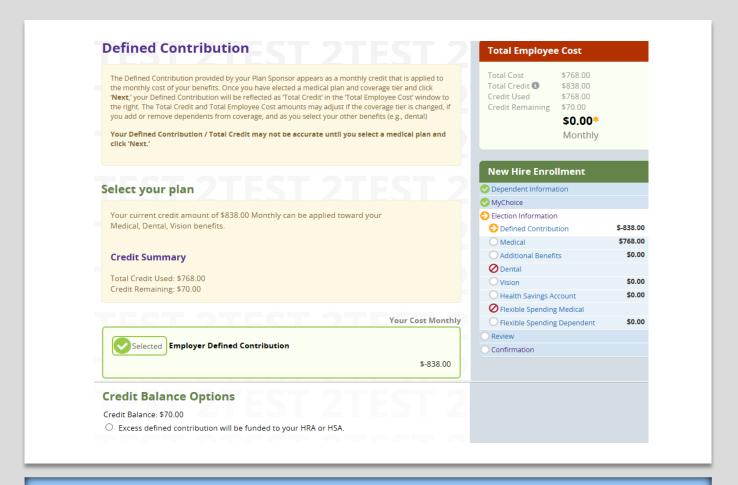
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## **Businessolver—Plan Comparison**

etailed Plan Comparison					
	UHC PPO B1000-P1	UHC CDHP C2000-P2	UHC HDHP H1500-P3		
	Select	Select	Select		
Deductible (Individual)	\$1,000 (assumes completion of the Health Quotient requirements)	\$2,000 (assumes completion of the Health Quotient requirements)	\$1,500 Applies to participant-only coverage. Assumes completion of the HealthQuotient requirement.		
Deductible (Family)	\$2,000 (assumes completion of the Health Quotient requirements)	\$4,000 (assumes completion of the Health Quotient requirements)	\$3,000 Applies to participant + 1 and family coverage. Assumes completion of the HealthQuotient requirement.		
Coinsurance	80% (plan responsibility)	80% (plan responsibility)	80% (plan responsibility)		

View side-by-side coverage comparisons

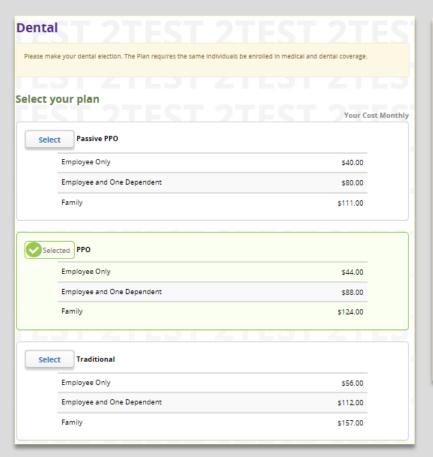
## Once Plan Selected: View Defined Contribution

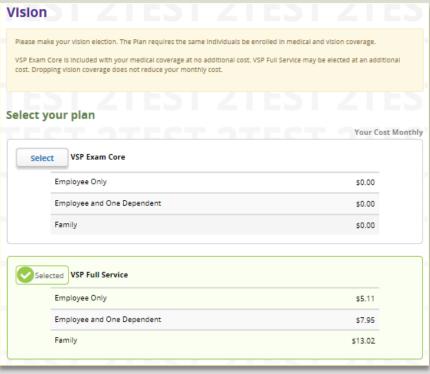


Defined contribution amount shows how much money plan sponsor will contribute; amount will change based upon tier or waiving coverage.

Any unspent dollars will be added to participant's HRA or HSA (depending upon medical plan selected).

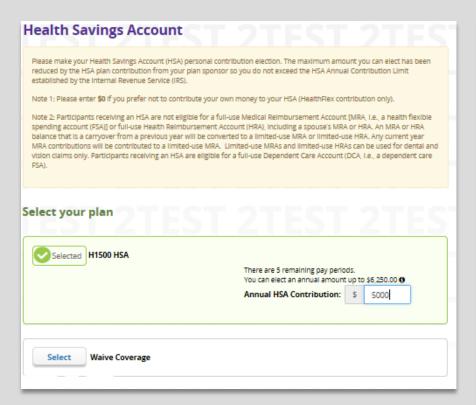
#### **Dental and Vision**





Participants choose dental and vision plans or "drop" this coverage.

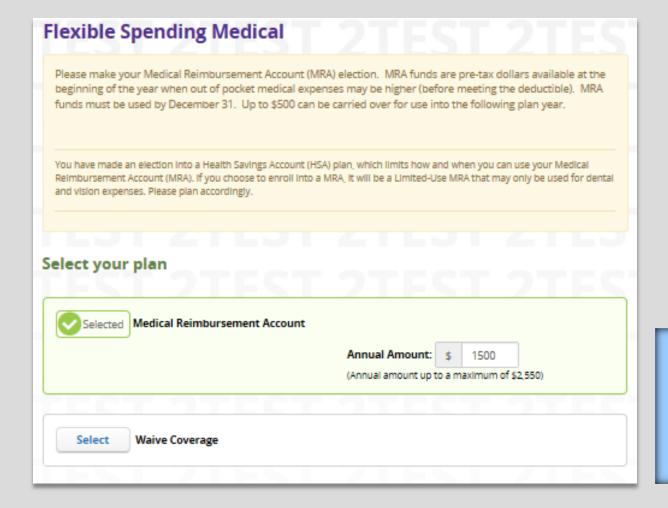
## Health Savings Account (HSA) Election and Attestation



By selecting the Health Savings Account, I confirm that; I am not enrolled in Medicare, TriCare or I Agree | Disagree any other Health Care Plan, and I agree that HealthFlex can establish an HSA account on my behalf I have read and I understand and accept the terms and conditions of the HSA Bank Disclosure Form, the Certifications and HSA Adoption Agreement, and the Custodial Account Agreement which are included in the links below. This includes my authorization for the Custodian or its affiliate Bank of New York Melion to accept instructions from me to exchange shares in my account by telephone, in accordance with HSA program restrictions and the procedures and conditions set forth in the applicable Funds' prospectuses. I also understand that I may update or change my account beneficiaries at any time using the BNY Melion's Beneficiary Designation Form or the WageWorks/BNY Mellon HSA website via the "Reimbursement Accounts" link through HealthFlex/WebMD. Further, I have elected to apply electronically to open a Health Savings Account. Therefore, my "signature" on this application will be electronic. By submitting this application electronically. I understand that my electronic "signature" is binding to the same extent as my written signature. I have read and understand and accept the terms of this agreement. Important Notice - The USA Patriot Act To help the government fight the funding of terrorism and money laundering activities. Federal law requires all financial institutions. to obtain, verify and record information that identifies each person who opens an account. What this means to you: When you open your Health Savings Account, we ask for your name, address, date of birth and other Information that will allow us to identify you. This information will be verified to ensure identity of all individuals. https://www.smart-hsa.com/pdf/getpdf.asp?id=WW-GBP\_AgreementDoc Electronic Statement Delivery Registering for the electronic delivery of documents service indicates your desire to decline paper statement delivery. If you elect to register for this service, instead of receiving your account statement by regular mail, you will receive an e-mail prompting you to visit your account via the WageWorks/BNY Melion HSA website via the "Reimbursement Accounts" link through HealthFlex/WebMD when your statement is available on the internet. We will maintain online access to current statement and prior year statement from the date on which the electronic statement or disciosure is available for viewing at the WageWorks/BNY Mellon HSA website. You understand that, by clicking the "Accept" button below, you are consenting to receive the materials described above electronically over the internet and that the posting of such materials at the WageWorks/BNY Melion HSA website constitutes delivery of the materials to you. https://www.smart-hsa.com/ElectronicDeliveryAgreement.pdf I Agree | Disagree

Individuals can attest to HSA eligibility or waive HSA participation.

#### Medical Reimbursement Account (MRA)



Participants who elect an HDHP are notified that all MRA elections are limited-use only.

#### **Review/Approve and Confirm**

#### 2-step process to review, approve and confirm elections

